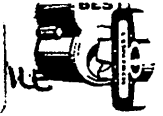




BEST LOCK CORPORATION

INDIANAPOLIS, INDIANA 46206

FOR INTER-OFFICE COMMUNICATIONS ONLY



To ALL REPRESENTATIVES AND DEPARTMENTS

DATE June 21, 1978
Sales Letter # 3064-B

SUBJECT NI/CAD PLATED SHACKLES

This sales letter is to inform you that as soon as our supply of Chromium shackles runs out on the 6B, 27B, and 37B padlocks, we will be supplying the above Ni/Cad plated shackles as standard.

This plating should give you and your customers superior rust and corrosion resistance on these padlocks.

If you wish to specify this Ni/Cad plating on other series of padlocks, please use the suffix "W" on the nomenclature per page 15.12 of the price list.

Thank you.

BEST LOCK CORPORATION

Howard O. Snyder
Howard O. Snyder
Sales Manager

HOS/by